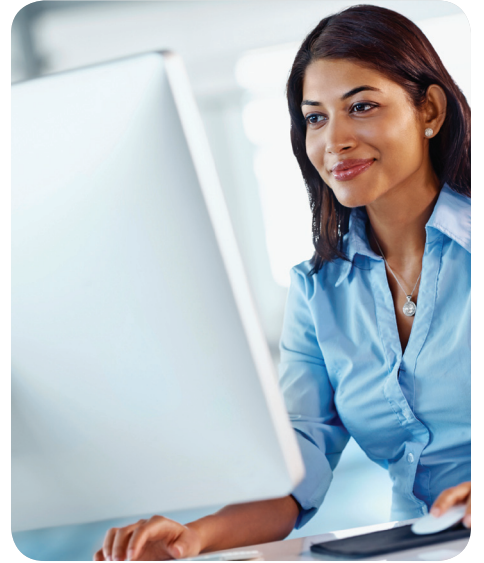


OptimiseIT

For worry-free IT.
Every day, without fail.



Very few businesses can operate without smooth-running IT.

We have become dependant on the power of technology. But it comes at a cost - it's often too complex, too expensive and not responsive enough in a changing world.

Now you can let us worry about the details and complexity. We'll make your life simpler with powerful, managed services. You can think about IT the way you think about electricity: reliable, ubiquitous and cost-effective. Now you don't have to manage your IT anymore. Let us supply all your IT services for a simple monthly fee.

IT's all about to change

The true cost of managing IT internally comes as quite a surprise to many companies, with the overheads out of proportion to the value delivered. In-house IT groups are increasingly challenged to achieve best practice, remain cost-effective and respond to changing business needs.

Businesses are often commercially disadvantaged by being unable to access the cost and productivity benefits of new technology due to internal IT constraints.

So, it's no surprise that externally managed IT has become an attractive option for many. The choice of a trusted IT Managed Services provider is the key to a reliable, responsive and affordable technology future.

Best of breed managed IT from Fuji Xerox

Fuji Xerox is one of the world's largest and most respected providers of technology services and business processing solutions. We are renowned for our dedication to delivering reliable and innovative solutions to make business easier on an everyday basis.

We can supply everything you need to run your business smoothly and effectively.

An optimised IT environment

With the arrival of broadband communications, IT services are rapidly becoming available on a fee-for-use basis. They will be more reliable, accessible and cost-effective than anything a small business could provide for itself.

Cloud computing means that the applications and solutions you use can be remotely hosted. It includes massive redundancy, automated data backups and full system management by professional teams. A shared Cloud environment means the costs and efficiencies are shared too, so businesses pay less while enjoying automatic upgrades and improvements. Meantime migrating your business applications to these highly secure environments makes good business sense.

With Fuji Xerox OptimiseIT, your business's desktop environment and software are updated automatically, remotely and uniformly, with no interruption to the working day.

When business critical issues do occur, response times can be guaranteed. Our HelpDesk is supported locally so you'll always be talking to someone in your time zone who understands your technology and business environment.

Doing IT professionally

We deliver business value through the scale, technology and the professional standards that we bring to the equation. Through the use of hosted services, best practice techniques and highly automated service processes we can deliver you a superior service, at a lower cost.

Our investment in technology and people means that we are equipped to support your future plans, as well as your day-to-day requirements. You get to focus on your business, while we manage your IT service delivery.

We take hardware issues seriously. If your equipment doesn't work we replace it.

If stolen or damaged, we will have new hardware there the next day. Our focus is on keeping your business running.

Anytime, anywhere access

With Cloud computing and high-speed broadband, you'll be able to access your business applications anywhere, anytime. This supports today's business norm of geographically dispersed workforces, virtual offices and global travel.

Change your IT investment from capex to opex

Your accountant will be overjoyed. By moving to regular monthly payments, technology costs become an operational expense, and your capital can be redirected to support your strategic business plans.

Getting on with business

Fuji Xerox OptimiseIT are focussed on letting you do what you do best: running your business. When you move to our managed IT solutions you have stepped into a new era of worry-free IT, because we will always be there for you. We just do IT, every day, without fail.

Scalability, flexibility and NO capital outlay.

- From day one your set up costs will be zero
- Replacing and updating hardware company-wide used to be a time of considerable capital outlay, but with Fuji Xerox OptimiseIT the migration and hardware costs are spread throughout the lifetime of the contract
- Costs are charged at a per-user-per-month rate, including all hardware, software and support
- As your business changes, we can increase or decrease desktops and services as required



Key benefits

- All inclusive rate including hardware, Microsoft applications, helpdesk calls, breakfix, warranty and full lifecycle management
- Billed on actual users per month in arrears
- Expandable and flexible to accommodate change

For more information or detailed product specification,
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